

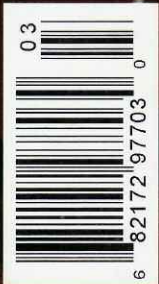


MARCH 2006

\$4.50

DECOR & STYLE

M A G A Z I N E



EXOTIC STONE
LUXURY BATHS

EXOTIC STONES HELP BUILD HIGH DESIGN

by Precila Gallegos

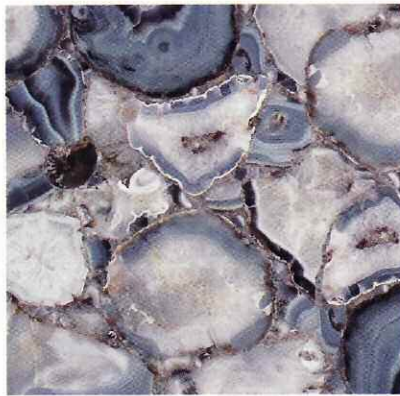
"Every single slab is a piece of art, in my opinion," says Massimo Perinelli, president of Tutto Marmo, a San Diego-based importer/distributor of extensive and unusual stone from around the world. With a 20,000-square-foot showroom warehouse offering a wide selection of granite, marble, limestone, travertine, onyx and slate, Tutto Marmo has earned a widespread reputation for quality and variety.

"We work with quarries and processing companies all over the world—in Spain, India, Italy, Brazil, Israel, Egypt and Turkey," Perinelli explains. "We are constantly on the lookout for the newest and rarest stone available, especially because now people are looking to get away from the norm. They want something new, different, exotic—something no one else has."

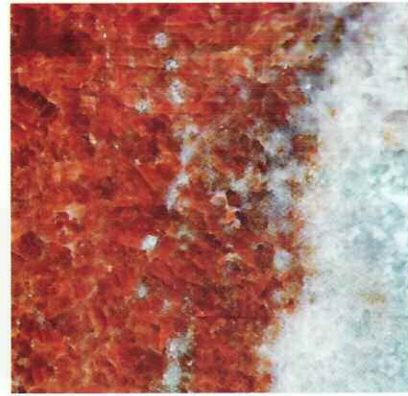
With three generations of experience under his belt, Perinelli knows a thing or two about working with stone. "I grew up in the stone business in Italy before moving to the United States," he says. "I worked for processing companies in Verona and Carrara, so I was already very familiar with the whole process when I got to the U.S."

But just because Perinelli has experience in the business doesn't mean it's any easier to find high-quality exotic stone and trustworthy quarries to work with. "It always depends on the relationship you have with the quarry or processing company," he says. "If you have a good relationship with the company, then they are more likely to give you the first choice when they have a new exotic stone, sometimes allowing you to carry the stone exclusively. And if you trust them, then you can allow them to send you the material without inspecting it first. But if the relationship is new, then usually you want to go there to inspect the material first. It's the only way to guarantee the quality of the stone."

And quality is a top priority for Tutto Marmo. The stone boutique offers only



Wild Agate, Unique Stone Imports



Fantasy Orange, Coverings, Etc.



Dark Green Onyx, Marble of the World



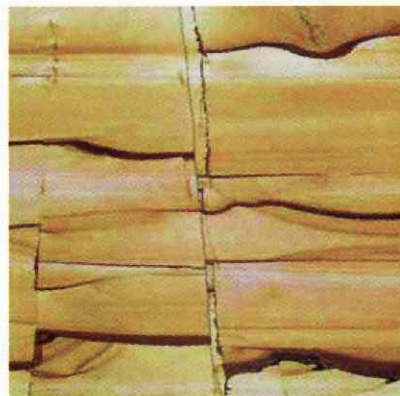
Mink, Coverings, Etc.



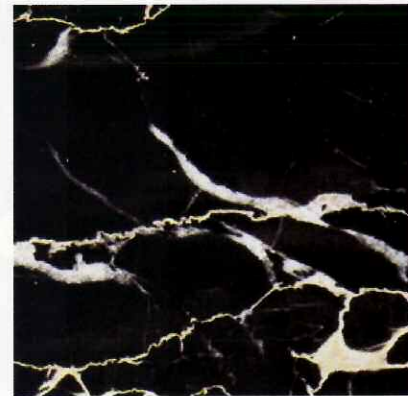
Andes Blue, Coverings, Etc.



Oceania, Coverings, Etc.



Teak Wood, Marble of the World



Nero Portoro, Coverings, Etc.